

FALL 2023

RDE

INC.

I N V E S T O R S
B L U E P R I N T



NEWLY ACQUIRED



RESTAURANT.COM
Flavor at your fingertips

DISCLAIMER

FORWARD LOOKING STATEMENT

This Investor Presentation may include forward-looking statements. In particular, the words “believe,” “may,” “could,” “should,” “expect,” “anticipate,” “estimate,” “project,” “propose,” “plan,” “intend,” and similar conditional words and expressions are intended to identify forward-looking statements. Any statements made in this Investor Presentation about an action, event or development, are forward-looking statements. Such statements are based upon assumptions that in the future may prove not to have been accurate and are subject to significant risks and uncertainties.

Such statements are subject to assumptions, risks and uncertainties, many of which are beyond the

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Statements in this Investor Presentation that are not historical fact may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although RDE, Inc. believes the expectations reflected in any forward-looking statements are based on reasonable assumptions, RDE, Inc. is unable to give any assurance that its expectations will be attained. Factors that could cause actual results to differ materially from expectations include the company’s ability identify a suitable business model for the corporation.



WHO WE ARE

COMPANY OVERVIEW

RDE is a holding company focused on catering to cost-conscious consumers seeking remarkable deals and savings at their favorite retailers, dining establishments and entertainment venues.



WE OPERATE TWO COMPLIMENTARY WHOLLY-OWNED SUBSIDIARIES



OUR BUSINESS PILLARS



VISION

To be the premier online platform for discounted gift cards and promotional offers. We are committed to driving innovation and expanding services to meet the needs of our partners and consumers.



VALUE

Value-added seamless experience for users and an enhanced customer base and revenue opportunities for businesses & merchants.



REVENUE

Combined proforma revenue in 2022 of over \$100 million.



CardCash

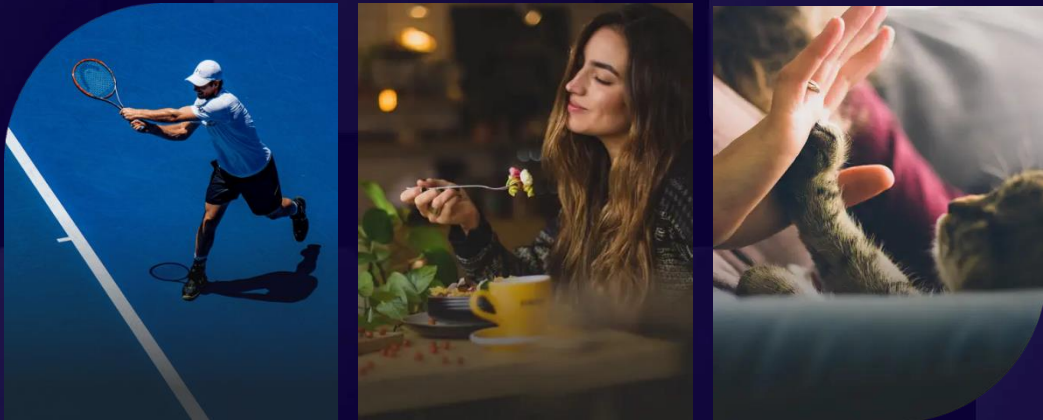
NEWLY ACQUIRED

OUR SUBSIDIARY



RDE entered into a definitive agreement to acquire CardCash, a privately owned pioneer in the secondary gift card marketplace, including all of its products and intellectual property.

The business combination will enable RDE to expand its current offerings in the U.S. consumer gift card market valued at \$300 billion annually.



ACQUISITION

KEY HIGHLIGHTS



COMBINED UNAUDITED REVENUE

\$101.7M (2022)

\$46.9M (YTD as of 6.30.23)

McDonald's



COMBINED RESOURCES

Unprecedented Savings

BED BATH & BEYOND



ENHANCED

Customer Journey & User Experience



ENHANCED VALUE FOR MERCHANTS

To Increase Foot Traffic & Sales



COMPANY OVERVIEW

CardCash is a leading secondary gift card exchange for consumers and retailers alike.

HOW WE ACHIEVE SUCCESS



PROPRIETARY TECH



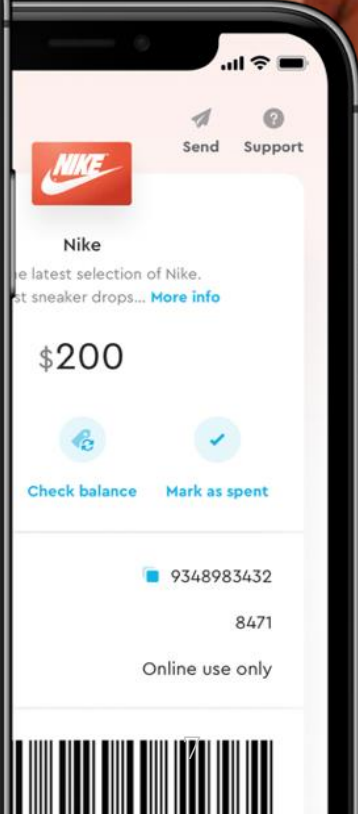
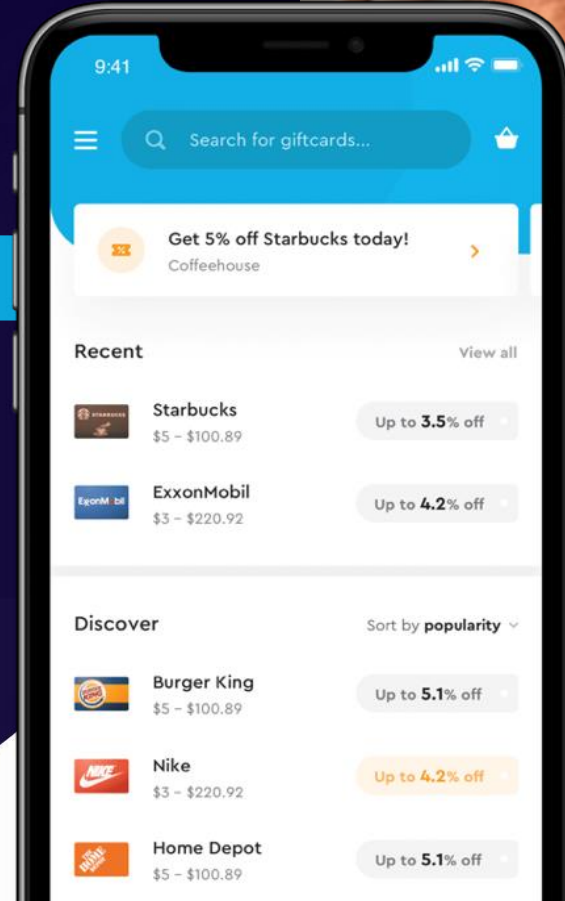
EXPERTISE IN DIGITAL PAYMENTS



FRAUD PREVENTION



STRATEGIC RETAIL PARTNERSHIPS





REAL-TIME

PURCHASING & SPENDING



DISCOUNTED GIFT CARDS

Consumers purchase unwanted gift cards from CardCash at a discount.



DIGITAL DELIVERY

Gift cards are digitally delivered within seconds of purchase.



DIGITAL CARDS

Consumer presents digital cards as payment at checkout.



MATERIAL SAVINGS

Material savings realized by consumer.

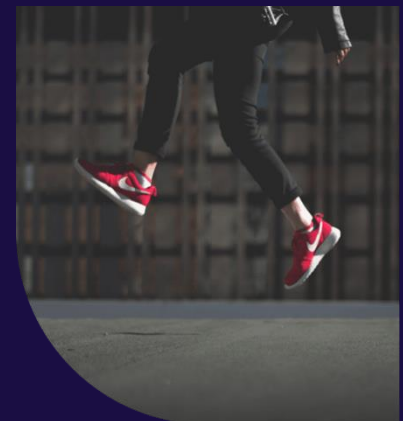
FOR REACH EXPANSION & CONSUMER AWARENESS

BLUE-CHIP RETAILER PARTNERSHIP

Creates white-label landing pages, powering the back-end for consumers to exchange gift cards directly on retailers' websites.

Enables a retailer to effectively issue their gift cards in exchange for other retailers' gift cards.

Some retailers periodically promote the CardCash exchange.



REVENUE & INVENTORY SOURCES

BULK SELLERS

Businesses sell their gift cards on a large scale to CardCash at a discount.



BULK BUYERS

Businesses buy gift cards in bulk from a platform at a price lower than face value.



INDIVIDUAL SELLER

Consumers sell their gift cards on a small or individual scale to CardCash at a discount.



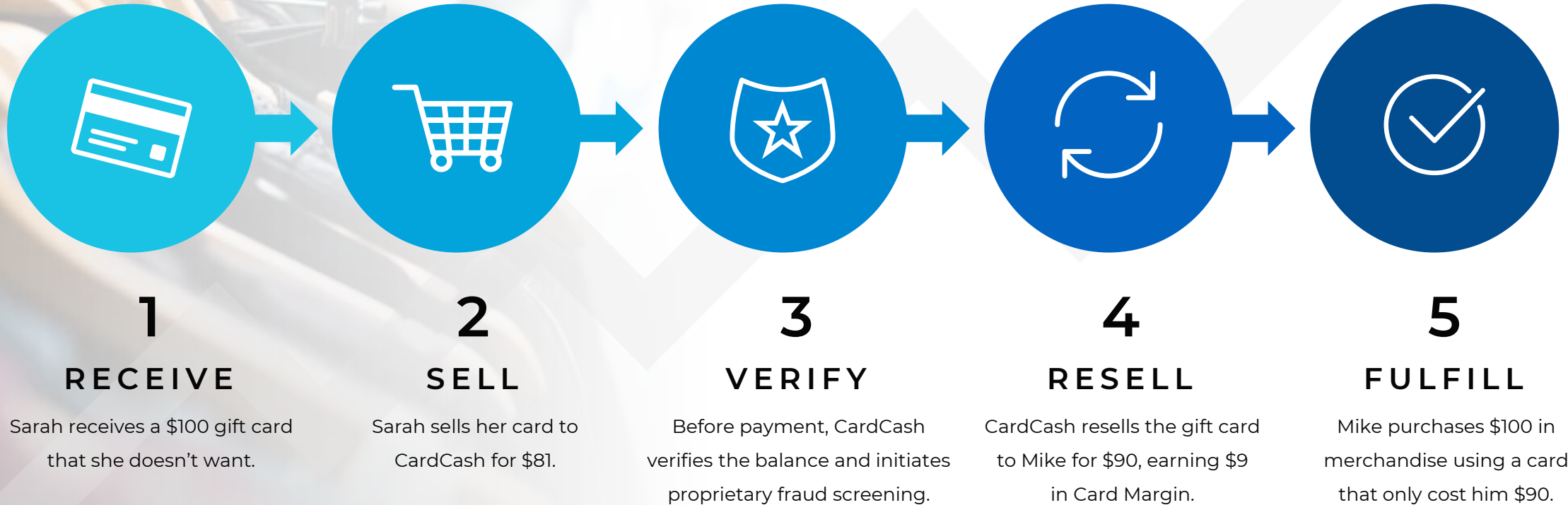
INDIVIDUAL BUYERS

Consumers purchase gift cards in small quantities at a price lower than face value.



REVENUE MODEL

ON AVERAGE, CARDCASH EARNS A **12% MARGIN**
ON EACH CARD BOUGHT AND SOLD





PROPRIETARY ONLINE
FRAUD PREVENTION TOOL

FraudFix®

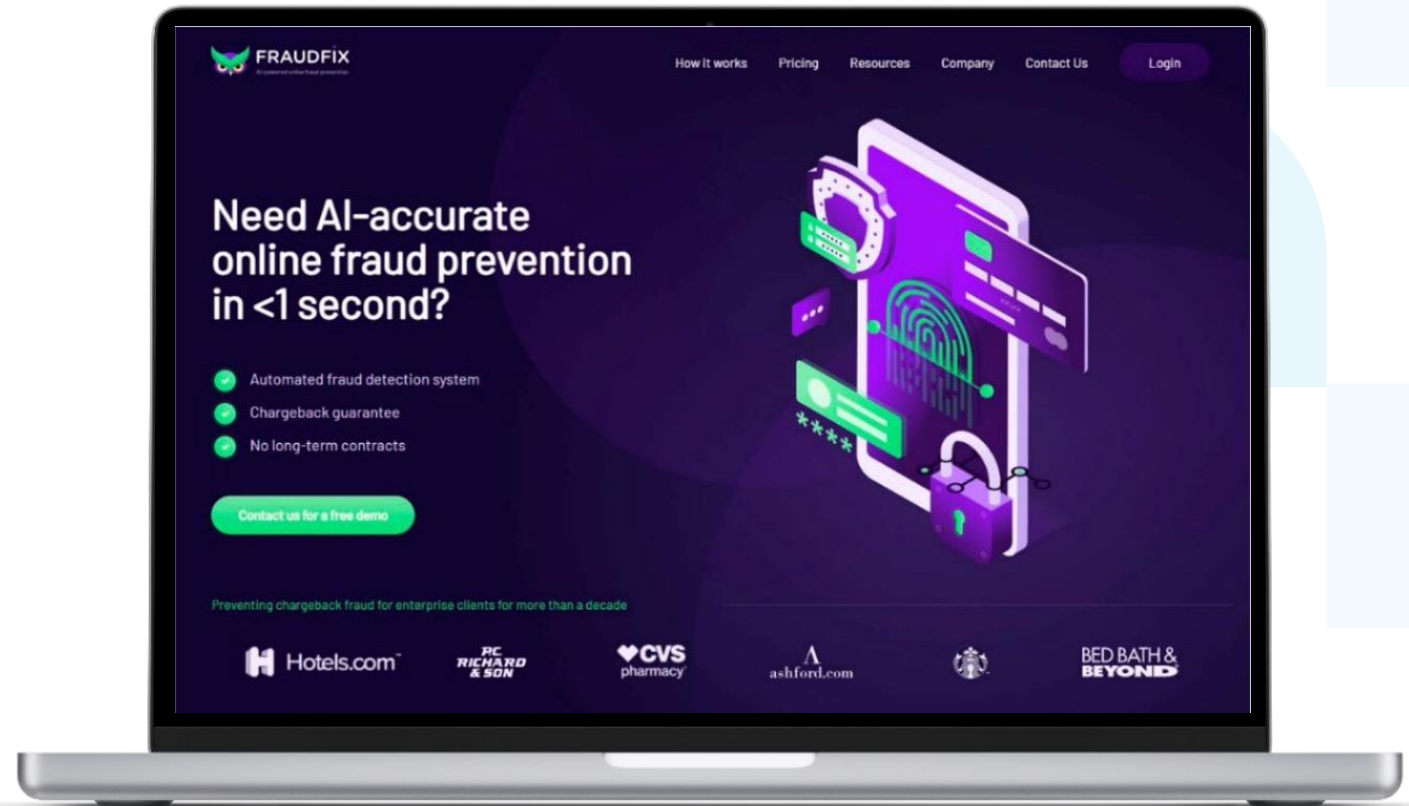
- ✓ CardCash operates in a high fraud risk industry and is susceptible to scams.
- ✓ FraudFix automatically responds in under one second, uses over 165 parameters, and cross checks to analyze a single transaction and determine authenticity of card balances.
- ✓ Generating independent revenue through licensing to Hotels.com, CVS, and others.





PROPRIETARY ONLINE
FRAUD PREVENTION TOOL

FraudFix®



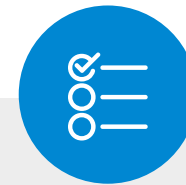
1

Send your orders to our API.



2

Hundreds of data points are captured about every customer.



3

Once an order is placed, FraudFix® returns a decision of either: Safe, Unsafe or Fraud.



4

Automatic rejections or acceptance cover most levels, some may be flagged to be manually reviewed by the customer.



U.S. GIFT CARD MARKET

OPPORTUNITY

- According to ReportLinker, the U.S. gift card market was estimated at \$339.5 billion in 2022.
- By 2025, the U.S. industry is expected to reach \$467.2 billion, making the United States the world's leading gift cards market with a share exceeding 40%.¹



SINCE 2014

CardCash EXCHANGE KPIs



\$1B+

GIFT CARDS SOLD



420K+

CONSUMERS SERVED



\$108

AVG. GIFT CARD VALUE



12.6 DAYS!

AVG. LENGTH OF INVENTORY

¹ <https://www.reportlinker.com/p06219503/Global-Gift-Cards-Industry.html>

STATISTICS²

7%

**YEAR-OVER-YEAR
DECREASE**

for in-store gift card
loads in 2020

46%

**OF U.S.
CONSUMERS**

bought a gift card on
social media in 2020

37%

**OF GIFT CARD
BUYERS**

are Millennials

51%

**OF U.S.
ADULTS**

neglect to redeem
their gift cards.

59%

OF CONSUMERS

who use gift cards as a
payment method end up
spending more on a purchase
than their gift card's value.

17%

**OF
AMERICANS**

would want to receive a
gift card for the holidays.

48.28%

**OF ALL DIGITAL
GIFT CARDS**

in 2020 were sold
in December

48.5%

**OF THE LEADING
ONLINE RETAILERS**

currently accept
gift cards.

~\$245M

WERE LOST

by Americans on gift card
scams since 2018.

NEARLY 1 IN 10 AMERICANS
have fallen victim to these
scams – as of 2021, according to
gift card statistics – costing
them an average of \$840.

~\$15.3B

**IN FORGOTTEN
GIFT CARDS**

is the value of these
forgotten gift cards —
around \$116 per person.

GROWTH OPPORTUNITIES

PRESENT

Leading Gift Card Exchange
Positioned for Significant Growth

FUTURE

Disruptive Digital Payments Platform:
Gift Cards as a Universal Payment Mechanism

ENHANCING THE COMPANY'S OMNI-CHANNEL PRESENCE

CardCash.com RETAIL CHANNEL

- Exchanging gift cards for cash on a direct-to-consumer online platform
- Well-established, reputable brand recognition with a strong emphasis on customer support and fraud prevention.
- CardCash converts most physical gift cards to e-codes when placed in inventory.



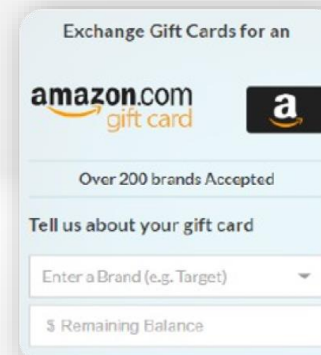
Premier Sellers BULK CHANNEL

- Separate online portal customized for repeat high-volume sellers.
- High touch service offering supported by dedicated sales team.



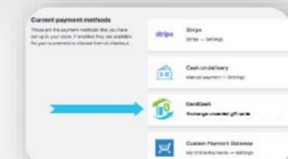
Branded Exchange RETAILER PARTNERSHIPS

- Partnering with retailers to create a branded exchange.
- Enables customers to exchange unused gift cards for discounted credit towards another gift card.



CardCash Checkout POINT-OF-SALE CHECKOUT

- Transforming discrete, closed loop gift cards into a ubiquitous currency.
- Point-of-sale checkout option for online shoppers – significantly expanding the secondary market.
- Enables retailers to accept competitors' gift cards.
- Provides value to consumers for unused gift cards.





RESTAURANT.COM[®]

Flavor at your fingertips

THE NATION'S LARGEST RESTAURANT-FOCUSED
DIGITAL DEALS BRAND



CONNECTING DINERS & RESTAURANTS ONLINE

HOW THE PROGRAM WORKS



1

B2B REVENUE

Restaurant.com sells promotional gift cards to companies who distribute as incentives or loyalty programs.

2

SEARCH & EMAIL

Location-based search and targeted email marketing enables diners to easily find restaurants and save money off their meal.

3

B2C REVENUE

Diners purchase certificates at a discount to face value. Restaurant.com keeps 100% of revenue.

4

PROMOTE

We promote restaurants to millions of diners on our digital platforms and through email marketing.

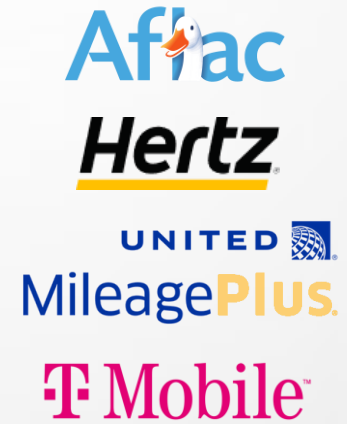
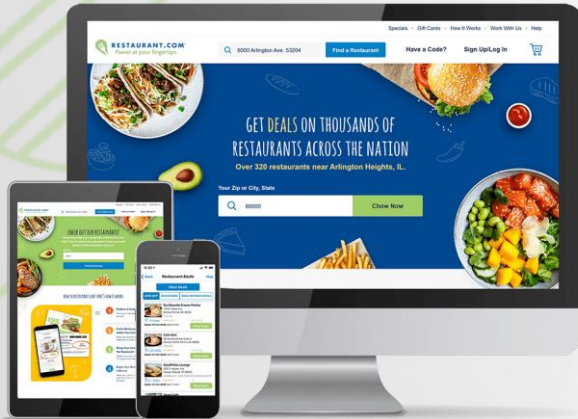
5

WELCOME DINERS

Diners (certificate purchasers and promotional gift card redeemers) dine at participating restaurants. Restaurant keeps 100% of revenue spent on location.

RESTAURANT.COM®

COMPETITIVE ADVANTAGE



BRAND NAME / URL

- Restaurant.com

MULTIPLE REVENUE SOURCES

- B2C Certificates
- B2B Gift Cards
- Online Ordering
- Ad Sales

CONSUMER PARTNERSHIPS

- Over 8 million marketable consumers
- Over 6 million mobile downloads
- Over 650,000 monthly visitors



B2B PARTNERSHIPS

- High Value – Low Cost incentive and loyalty solution
- Fortune 100 companies and small-to-medium businesses

SCALABLE TECHNOLOGY

- Major ordering systems run from Microsoft's Azure Cloud Hosting
- Desktop & Mobile use same data layer
- Cost effective horizontal scaling: 10K+ transactions per minute

SERVICEABLE MARKET



TAM:
1M

Restaurants in the U.S.

SAM:
315K

Full-service
restaurants

SOM:
20K+

Local restaurants
in major metro
areas

TOTAL ADDRESSABLE MARKET

1 million restaurants in the U.S.

SERVICEABLE ADDRESSABLE MARKET

315,000 full-service restaurants that are not part of large national chains.

SERVICEABLE OBTAINABLE MARKET

Over 20,000 local and independent, full-service restaurants in major metro areas that Restaurant.com can realistically partner with and generate revenue from within the next 3 years.



MANAGEMENT TEAM

Ketan Thakker

CHIEF EXECUTIVE OFFICER

Balazs Wellisch

CHIEF TECHNOLOGY OFFICER



LEADERSHIP

Elliot Bohm

CEO / CO-FOUNDER

Marc Ackerman

COO / CO-FOUNDER

Tom Ochoa

HEAD OF SALES & BUSINESS DEV

Thomas Butt

CHIEF TECHNOLOGY OFFICER



CONSOLIDATED FINANCIALS

Pro Forma Consolidated Statements of Operations

Year Ended December 31, 2022

Six Months Ended June 30, 2021

Consolidated Pro Forma
Statement of Operations
\$

Consolidated Pro Forma
Statement of Operations
\$

(Unaudited)

(Unaudited)

Revenues

\$ 101,734,253

\$ 46,853,972

Operating expenses:

Direct cost of revenues

87,553,770

39,918,463

Selling, general and administrative expenses

15,587,622

9,003,279

Amortization of intangible assets

184,795

-

Write-off of impaired intangible assets

258,714

-

Total operating expenses

103,584,901

48,921,743

Income (loss) from operations

(1,850,648)

(2,067,771)

Other income (expenses):

Interest expense

(717,872)

(419,890)

Gain on legal settlement

69,000

-

Gain on vendor settlement

28,600

-

Gain from forgiveness of note payable

1,025,535

-

Other income (expense), net

405,263

(419,890)

Net loss

\$ (1,445,385)

\$ (2,487,661)



RDE
INC.



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Flavor at your fingertips

Restaurant.com, OTCQB: RSTN

Contact us with your questions.

Ketan Thakker

KThakker@Restaurant.com